



Clinical Research Site Director
CRO, Case Study



Reason and Purpose

Compass Life Sciences recently supported a rapidly growing CRO in the appointment of a Clinical Research Site Director, as part of a business-critical hire to ensure their growth plans continued on the planned trajectory.


Owing to global events, the client was looking to grow their operations presence in the UK, and the opportunity arose to open two sites in quick succession in H1 to accommodate their ambitious plans.

The Clinical Research team at Compass Life Sciences had supported the organisation with a series of clinical hires earlier in the year – with great success – and as such were immediately mandated this urgent hire on an exclusive basis owing to the delivery to date.

Assignment Process

As part of the shortlisting process, more than 15 carefully identified approaches were made towards passive candidates closely matching the brief, as well as running a concurrent advertising campaign to ensure as broad market coverage as possible to reassure the client that the presented candidates matched exactly the specific requirements.

Following in-depth qualification calls, two candidates were submitted for consideration, alongside a number of additional options should the initial options not be to the clients' liking. Both candidates were interviewed virtually, with the successful candidate identified, offered, and then invited for a tour of the facility thereafter.



15 approaches made,
2 submitted with a
number of
additional options
available.



**The entire
process from
brief to start date
was completed in
15 days**

The entire process from briefing to the successful candidate starting was completed in a timescale of less than 15 days. The placed candidate commenting how much career progression they could see in the opportunity, and has had an immediate impact to the business.

Compass Life Sciences approached me with a potential opportunity as Clinical Research Site Director for an established company. They went over all my questions in detail and kept me in the loop from screening interview to full interview with tips.

Had it not been for CLS, I would have not secured this position as I was not actively on the market when first approached. Thank you for a great opportunity and I cannot recommend Compass Life Sciences highly enough! Very professional and efficient – thank you.”

Khaled Ahmed,
Clinical Research Site Director – FutureMeds

