



Senior Medical Director
Pharma



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Reason and Purpose

Leo Pharma had recently downscaled their UK affiliate, to concentrate solely on their Dermatology franchise. Consequently, they needed a Senior Medical Director to assist the Country Medical Director with both existing and upcoming products.

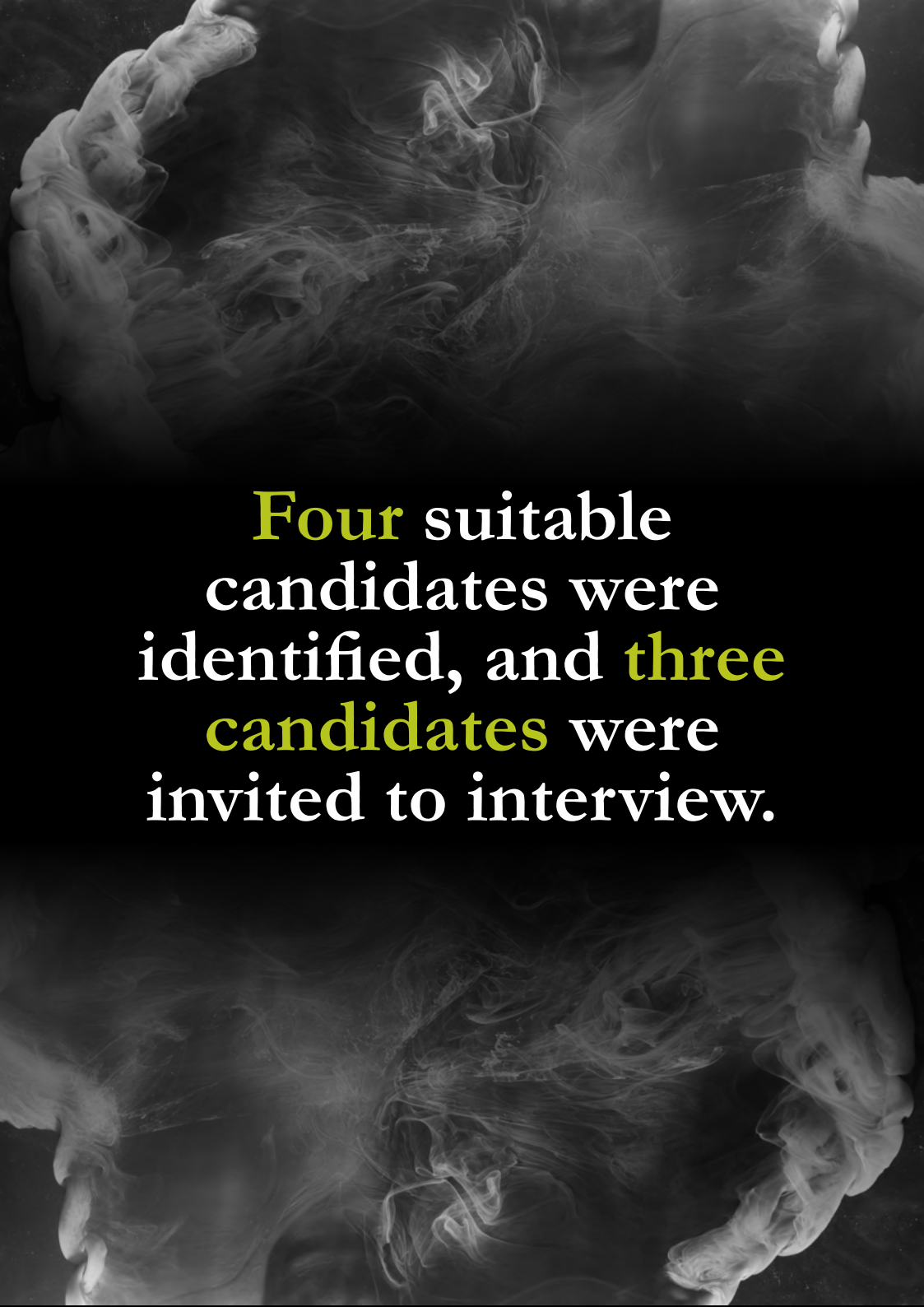
Following conversations with the UK Medical Director to demonstrate knowledge, credibility and track record in the Medical Affairs space, Compass Life Sciences were mandated the requirement.

Assignment Process

Following a detailed brief from the UK Medical Director, a thorough mapping of the market was undertaken by the team in order to submit only the most suitable of candidates based on the requirement. Four candidates were identified and presented to the client, with three profiles invited to interview.

Compass Life Sciences supported the successful candidate through a seven-stage interview process which also included two short-notice visits to their office in Maidenhead.

The preferred candidate was offered and accepted the role first time, which represented a significant increase on what they had previously been earning in the incumbent role. Leo Pharma acknowledged they were an outstanding candidate, and as such were able to offer a compelling overall package.



Four suitable candidates were identified, and **three** candidates were invited to interview.

“David James has provided an awesome service – he has a strong awareness of the medical affairs landscape and job roles and offers sound advice. He was instrumental in landing me my next job at the desired package. He took his time to forge a relationship with me, understand the needs and wants in my career move. Most importantly, he was realistic and supportive. I’ve had many conversations with different recruitment consultants and agents. However, very few are of the calibre of David James and Compass Life Sciences.”

Jagjiwan Khela,
Medical Affairs Manager (Final Signatory) - Leo Pharma

